



# *Small Business Resources*

## **Greater North Miami Chamber of Commerce**

Extensive yet intimate network of business leaders in North Miami that can help with marketing, general questions and guidance. This is the main Chamber of Commerce for those looking to get connected with other business owners in the City of North Miami.

Contact: Germain Bebe, CEO

(305) 891-7811

[ceo@northmiamichamber.com](mailto:ceo@northmiamichamber.com)

[northmiamichamber.com](http://northmiamichamber.com)

## **National Alliance to Nurture the Aged and Youth (NANAY)**

An important nonprofit community development center in the heart of Downtown North Miami. National Alliance to Nurture the Aged and Youth provides community support and information related to home financing, workforce development, and community and economic development.

Contact: Evelyn Bruce, CEO

(305) 981-3232

[evelynbruce@gmail.com](mailto:evelynbruce@gmail.com)

[www.nanay.com](http://www.nanay.com)

## **Miami-Dade County Small Business Development Division**

Hosts events educating small businesses about grants, training, and other necessary skills. The Miami-Dade County Small Business Development Division is the County's resource for helping small businesses, and it's responsible for awarding contracts for compliance with local city ordinances.

Contact: Lawanda Wright-Robinson, Technical Assistance Coordinator

(305) 375-3186

[wlawand@miamidade.gov](mailto:wlawand@miamidade.gov)

[www.miamidade.gov/smallbusiness](http://www.miamidade.gov/smallbusiness)

## **The Miami Foundation**

A civic leadership organization with many resources in different categories. The Miami Foundation has distributed more than \$170 million in grant money.

Contact: Victoria Fear, Programs Officer

(305) 371-2711

[vfear@miamifoundation.org](mailto:vfear@miamifoundation.org)

[www.miamifoundation.org](http://www.miamifoundation.org)

## **Miami-Dade Economic Advocacy Trust (MDEAT)**

Work to ensure equitable participation in economic growth among Miami-Dade's black community. MDEAT holds workshops and training sessions as well as sponsorships for specific economic development initiatives.

Contact: John E. Dixon Jr., Executive Director

(305) 375-5661

[MDEATInfo@miamidade.gov](mailto:MDEATInfo@miamidade.gov)

[www.miamidade.gov/economicadvocacytrust](http://www.miamidade.gov/economicadvocacytrust)

## **FIU Small Business Development Center**

A "one stop shop" that local residents can get to nearby for information and resources for small businesses at any stage, from entrepreneurs looking to start a business to seasoned business owners looking to grow their business and learn more.

Contact: SBDC FIU Consultant Team

(305) 779-9230 [sbdc@fiu.edu](mailto:sbdc@fiu.edu)

[business.fiu.edu/centers/sbdc](http://business.fiu.edu/centers/sbdc)



### **SCORE**

Offers network of business mentors as well as other resources for entrepreneurs and small business owners. SCORE provides resources, funding, and guidance for those looking to start businesses as well.

Contact: Miami Dade SCORE Office

(786) 425-9119      [admin@scoremiami.org](mailto:admin@scoremiami.org)      [www.score.org](http://www.score.org)

### **Small Business Administration (SBA)**

Federal agency with wealth of information and loan/grant programs available for those who qualify. SBA is the primary resource for any small business owner or entrepreneur looking to start or expand their business.

Contact: SBA, South Florida District Office

(305) 536-5521      [SouthFlorida\\_DO@sba.gov](mailto:SouthFlorida_DO@sba.gov)      [www.sba.gov](http://www.sba.gov)

### **Dun & Bradstreet**

A goldmine for data and information. Dun & Bradstreet has records on more than 240 million businesses, and if your business is legally operating within the State of Florida, you have a Dun & Bradstreet number. Find your number on their website.

Contact: Dustin Luther, Director of Engagement

(310) 919-2207      [lutherd@dnb.com](mailto:lutherd@dnb.com)      [www.dnb.com](http://www.dnb.com)

## *Financing*

### **Green Business Rehabilitation Grant**

A matching grant program through the City of North Miami to help small businesses. Up to \$5,000 matching grant to retro-fit existing operations and lower bills. Contact me for details.

Contact: Sam Blatt, Economic Development Manager

(305) 893-6511 ext. 12164      [sblatt@northmiamifl.gov](mailto:sblatt@northmiamifl.gov)  
[www.northmiamifl.gov/docs/GBRG\\_Guidelines\\_application.pdf](http://www.northmiamifl.gov/docs/GBRG_Guidelines_application.pdf)

### **NW 7<sup>th</sup> Avenue Façade Revitalization Grant Program**

A City grant that allows NW 7<sup>th</sup> avenue property owners to apply for up to \$80,000 in matching grant funds.

Contact: Sam Blatt, Economic Development Manager

(305) 893-6511 ext. 12164      [sblatt@northmiamifl.gov](mailto:sblatt@northmiamifl.gov)  
[www.northmiamifl.gov/departments/cpd/economic\\_development.aspx#facade](http://www.northmiamifl.gov/departments/cpd/economic_development.aspx#facade)

### **Community Redevelopment Agency**

Provides matching grants to improve the interior and exterior of businesses as well as other improvements and incentives for redevelopment in the CRA-designated area.

Contact: Rasha Soray-Cameau, Director

(305) 893-6511 ext. 12110      [rsoraycameau@northmiamifl.gov](mailto:rsoraycameau@northmiamifl.gov)      [www.northmiamicra.org](http://www.northmiamicra.org)

### **Partners for Self Employment**

Aids new business owners and those in need of assistance who would not be able to qualify for a traditional loan. Has dealt with over 8,000 clients in Dade and Broward counties, and is certified by the Small Business Administration.

Contact: Cornell Crews, Program Director

(305) 438-1407 ext. 215      [cornell@partnersforselfemployment.org](mailto:cornell@partnersforselfemployment.org)      [partnersforselfemployment.org](http://partnersforselfemployment.org)



### **Tools for Change**

With a focus on empowering minority business owners, Tools for Change is a one-stop shop for resources, training, and financing in Miami-Dade County. Whether you have questions about starting a business or have been in business for years and are looking for new ideas and resources, Tools for Change help businesses at any stage of development.

Contact: Leroy Jones, Executive Director

(305) 756-0605

[nanasjohnson@bellsouth.net](mailto:nanasjohnson@bellsouth.net)

[www.tfcmiami.org](http://www.tfcmiami.org)

### **Strategies for Funding**

Provides professional development, data management, grant writing, and sources of funding. Strategies for Funding is a For-Profit start-up and entrepreneurial consulting business that focuses on giving you expertise and resources to manage your business. Free information sessions provided.

Contact: Pastor Dawkins

(786) 274-2032

[adawkins@strategiesforfunding.com](mailto:adawkins@strategiesforfunding.com)

[www.strategiesforfunding.com](http://www.strategiesforfunding.com)

### **Miami Dade County Grant Coordination**

A webpage on the Miami Dade county website that regularly updates the latest grant opportunities in multiple fields.

[miamidade.gov/wps/portal/Main/grants](http://miamidade.gov/wps/portal/Main/grants)

### **The Knight Foundation**

Seeks to promote entrepreneurs, innovators and agents of change who are shaping the region's future. Has grants available to dynamic and innovative businesses. A national organization that was originally founded in Miami.

Contact: Matt Haggman, Program Director, Miami

(305) 908-2643

[haggman@knightfoundation.org](mailto:haggman@knightfoundation.org)

[www.knightfoundation.org](http://www.knightfoundation.org)

### **10,000 Small Businesses**

A partnership between Miami Dade County and Goldman Sachs to provide entrepreneurs in Miami, Florida with funding, mentorship, and resources to start ups and new businesses.

Contact: Maurice Gray, Director of Business Support Services

(305) 237-7824 [mgray2@mdc.edu](mailto:mgray2@mdc.edu)

[www.mdc.edu/10ksb](http://www.mdc.edu/10ksb)

### **Enterprise Florida**

A state-wide public private partnership that offers a wealth of resources as well as funding opportunities through grants, loans, and investment. Enterprise Florida also offers workforce development and other resources beyond financing options.

Contact: Bill Spivey, VP Capital Programs

(407) 956-5695

[www.enterpriseflorida.com/small-business](http://www.enterpriseflorida.com/small-business)

### **YGrene Clean Energy Green Corridor Financing**

Offers financing for energy efficiency and other green initiative improvements to your business. Loan is paid back through property taxes and allows for long-term financing.

Contact: Support Team, Florida

(855) 965-7283

[info@ygreneworks.com](mailto:info@ygreneworks.com)

[ygreneworks.com/commercial/](http://ygreneworks.com/commercial/)

**LiftFund**

A non-profit organization that helps with fund entrepreneurs and small business owners. Has distributed nearly \$200 million in loans.

Contact: LiftFund Team

(888) 215-2373

[info@liftfund.com](mailto:info@liftfund.com)

[www.liftfund.com](http://www.liftfund.com)

**Database of State Incentives for Renewables and Efficiency**

A comprehensive source funded by US Department of Energy. Offers a database of green initiatives and incentives.

[programs.dsireusa.org/system/program?state=FL](http://programs.dsireusa.org/system/program?state=FL)

**Small Business Innovation Research (SBIR)**

Federal agency that provides loans and grants to innovative small businesses.

Contact: Help/Support

(571) 306-5201

[www.sbir.gov](http://www.sbir.gov)

**Shared Capital Cooperative**

National loan fund that provides cooperative financing for small businesses. Focuses on co-ops in economically disadvantaged communities.

Contact: Shared Capital Cooperative Headquarters

(612) 767-2100

[info@sharedcapital.coop](mailto:info@sharedcapital.coop)

[sharedcapital.coop](http://sharedcapital.coop)

## *Technical Assistance/Workforce Training*

**Career Source South Florida**

Provides access to training programs to obtain new marketable and employable skills. Career Source South Florida also provides funding assistance and scholarships to participate.

Contact: Miriam Zeno, Supervisor/EEO Officer

(305) 654-7175 ext. 247

[miriam.zeno@careersourcefl.com](mailto:miriam.zeno@careersourcefl.com)

[www.careersourcesfl.com/training-occupations](http://www.careersourcesfl.com/training-occupations)

**Miami Dade College- School of Continuing Education**

Provides educational opportunities and workforce training for professionals. Disperses certifications, training, and applicable workforce skills.

Contact: Charles McGinnis, Director

(305) 237-0651

[www.mdc.edu/ce](http://www.mdc.edu/ce)

**Apex Training Center**

Provides training courses and teaching classes in HVAC technical skills. Apex Training Center helps develop highly skilled professionals from all walks of life to improve their employment opportunities.

Contact: Stephane Lherisson, Director

(786) 463-2139

[stephanewlherisson6@gmail.com](mailto:stephanewlherisson6@gmail.com)



### **South Dade Technical College**

Provides training and education with over a dozen career education certifications ranging from healthcare and education to mechanical work.

Contact: Mr. Phaion P. Hicks, Assistant Principal

(305) 248-5723

[phaionhicks@dadeschools.net](mailto:phaionhicks@dadeschools.net)

[sdec.dadeschools.net](http://sdec.dadeschools.net)

### **Florida Technical College**

Provides online and in-person education ranging from Bachelors' Degrees to Certifications. Florida Technical College also provides resources for job placement and on-the-job training.

Contact: Pembroke Pines Campus

(888) 779-2572

[www.ftccollege.edu](http://www.ftccollege.edu)

### **Forging Alliances**

For-profit grant writing and fundraising consultant firm. Forging Alliances will help any type of business write grants, raise money, and identifying other sources of funding for an hourly fee.

Contact: Alexander Easdale, Principal

(754) 779-1991

[forgingalliances.usa@gmail.com](mailto:forgingalliances.usa@gmail.com)

[www.forgingalliancesconsulting.com](http://www.forgingalliancesconsulting.com)

## *For-Profit Lenders*

### **We Florida Financial**

Contact: Robert Walker, Mortgage Loan Officer

(954) 304-7253

[rwalker@wefloridafinancial.com](mailto:rwalker@wefloridafinancial.com)

[www.wefloridafinancial.com](http://www.wefloridafinancial.com)

### **OrangeFi**

Contact: Andre Walter, Executive Vice President

(954) 292-3328

[andre@orangefi.com](mailto:andre@orangefi.com)

[www.orangefi.com](http://www.orangefi.com)

### **Fusion Capital**

Contact: John Gabler

(305) 907-6153 ext. 127

[john.g@fusionadvances.com](mailto:john.g@fusionadvances.com)

[www.fusionadvances.com](http://www.fusionadvances.com)

### **Money Man 4 Business**

Contact: John (JJ) Guillory, Chief Financial Officer

1-(888) 882-2751

[jj@moneyman4business.com](mailto:jj@moneyman4business.com)

[www.moneyman4business.com](http://www.moneyman4business.com)

### **OnDeck**

Contact: OnDeck Customer Support

(888) 269-4246

[info@ondeck.com](mailto:info@ondeck.com)

[www.ondeck.com](http://www.ondeck.com)